







<b>Workshop Title</b>	<b>Activity Planning to Make Better Use of Resources</b>													
<b>Why invest in this workshop?</b>	Because planning enables managers to better apportion/organise workloads and identify resource constraints. It also ensures staff don't need to be micromanaged, meaning they are 28% less likely to think about leaving ( <i>Source: Forbes.com</i> ). Both of these things result in less recruitment headaches for HR teams.													
<b>Who is it for?</b>	Anyone with responsibility for managing a team or allocating work to others													
<b>What output(s) will attendees learn to produce</b>	Attendees will create an activity plan for their team to cover the next 3-6 months including Activities/Milestones/Owners plus an automated Gantt chart, progress tracker and workload balancing summary													
	<b>Start Date</b>	<u>22/08/2017</u>				<b>Activity Plan</b>								
	<b>ACTIVITY</b>	<b>WHO</b>	<b>Start</b>	<b>End</b>	<b>% Progress</b>	<b>RAG Status</b>	22-Aug	29-Aug	05-Sep	12-Sep	19-Sep	26-Sep	03-Oct	10-Oct
	Activity 1	AB	20-Aug	21-Aug	100%	Complete	0.5							
	Activity 2	CD	20-Aug	21-Aug	50%	Red	2							
	Activity 3	DH	20-Aug	12-Sep	0%	Amber	3	3	2	1				
	Activity 4	AB	24-Sep	24-Sep	0%	Green				1				
	Activity 5	CD	08-Oct	08-Oct	0%	Green							1.5	
	Activity 6	DH	15-Oct	10-Nov	0%	Green								5
	Activity 7	AB	15-Oct	04-Feb	0%	Green								1
	Activity 8	CD	12-Nov	12-Nov	0%	Green								
	Activity 9	AB	26-Nov	22-Feb	0%	Green								
	Activity 10	CD	03-Sep	12-Oct	50%	Green		1	2	2	2	2	2	2
	Activity 11	DH	03-Sep	03-Sep	0%	Green		1						
	<b>Key:</b>		<b>Total Man-Days/Week</b>		<b>Contingency</b>	<b>10%</b>	8.6	11	10	9.1	8.6	5.8	9.7	12
	<b>Milestone</b>		<b>Total Days Available</b>				9	9	9	9	9	9	9	9
	<b>Activity Man-Days</b>		<b>Individual Days</b>		<b>WHO</b>	DH	3.9	7.2	5	2.8	0.6	0.6	0.6	6.1
	<b>Complete</b>		<b>Individual Holidays</b>				0	0	0	0	0	0	0	0
			<b>Individual Available</b>				5	5	5	5	5	5	5	5
<b>How will they produce it?</b>	<p><b>MODULE 1: Establish outcomes and produce the plan</b></p> <p>1a (30 mins): Define the operational and improvement outcomes to be delivered            1b (1 HR): Break down outcomes into activities that can be completed by 1 person            1c (1 HR): Sequence activities to ensure timely delivery of outcomes            1d (30 mins): Establish dependencies, the critical path and contingency plans</p> <p><b>MODULE 2: Define ownership and forecast resource requirements</b></p> <p>2a (30 mins): Create a demand forecast and add resources needed for each activity            2b (30 mins): Assign owners based on strengths, development needs &amp; availability            2c (30 mins): Identify and balance budget vs. resource constraints</p> <p><b>MODULE 3: Track delivery of the plan</b></p> <p>3a (30 mins): Add progress, RAG statuses and track actual vs. forecasted costs            3b (30 mins): Identify risks/issues that could affect its timely delivery            3c (30 mins): Develop an action log to record steps to bring the plan back on track</p>													





<b>Format</b>	Attendees will produce a draft plan on the wall using brown paper and post-it notes. They will then transfer that plan to an Excel-based planning template that can be used to communicate and manage the delivery of their team’s workload.
<b>Duration</b>	1 Day (for full course) or can be broken down into modules/sub-modules as above
<b>How Success Measured</b>	Option to have feedback collected from team members before and 6/12 months following the course to assess if planning and organisation has improved



<b>Workshop Title</b>	<b>Use Performance Management and Reporting to Keep a Team on Track</b>																																								
<b>Why invest in this workshop?</b>	Because whilst plans and processes provide the direction for a team their delivery requires constant monitoring and intervention to ensure they remain on track																																								
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<b>What output(s) will attendees learn to produce</b>	Attendees will create a performance framework for their team that:																																								
	<ul style="list-style-type: none"> <li>Collates progress reports from team members</li> <li>Collects data to report against KPIs</li> <li>Records actions taken to ensure plans are delivered and risks/issues managed.</li> </ul>																																								
	<b>Meeting Title</b>	Team Meeting																																							
	<b>Meeting Objective</b>	Progress Review																																							
	<b>Date</b>	24/08/17																																							
	<b>Participants</b>	DH, AB, CD, EF																																							
	<b>Operational Performance</b>	<b>Agenda</b>																																							
		<table border="1"> <thead> <tr> <th>Item</th> <th>Time</th> <th>Duration</th> <th>Session Title</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>10:00</td> <td>10:10</td> <td>00:10</td> <td>Actions</td> </tr> <tr> <td>2</td> <td>10:10</td> <td>10:25</td> <td>00:15</td> <td>Plan Review</td> </tr> <tr> <td>3</td> <td>10:25</td> <td>10:40</td> <td>00:15</td> <td>Risk Review</td> </tr> </tbody> </table>	Item	Time	Duration	Session Title	1	10:00	10:10	00:10	Actions	2	10:10	10:25	00:15	Plan Review	3	10:25	10:40	00:15	Risk Review																				
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<b>How will they produce it?</b>	<p><b>MODULE 1: Performance reporting inputs</b></p> <p>1a (1 HR): Define performance review approach and meeting agenda</p> <p>1b (1 HR): Complete individual progress reports and collate results</p> <p>1c (1 HR): Record data for measures &amp; produce charts/indicators for performance</p> <p><b>MODULE 2: Managing progress reviews and actions</b></p> <p>2a (30 mins): Review progress against activities and define actions for next period</p> <p>2b (30 mins): Interrogate KPI issues and define actions to address them</p> <p>2c (1 mins): Define risks/issues and identify actions to mitigate them</p>																																								



Management



Projects

# Silver Bullet Training Workshops



Business Skills



Bespoke

<b>Format</b>	Attendees will use an Excel based template to collate reporting inputs, summarise the data in a reporting dashboard to define and manage performance
<b>Duration</b>	1 Day (for full course) or can be broken down into modules/sub-modules as above
<b>How Success Measured</b>	Option to have feedback collected from team members before and 6/12 months following the course or to compare performance metrics to assess if performance management has improved



### Project Management Training Workshops



<b>Workshop Title</b>	<b>Managing Projects that Deliver to Time, Cost and Quality Expectations</b>																																																															
<b>Why invest in this workshop?</b>	Because projects typically run 45 percent over budget and 7 percent over time, while delivering 56 percent less value than predicted																																																															
<b>Who is it for?</b>	Anyone involved in design, delivery or oversight of projects/programmes that wants to understand best practice without having to attend 5-day Prince 2 training																																																															
<b>What output(s) will attendees learn to produce?</b>	Attendees will produce a plan with the project/programme elements below and will practice completing the Planning/Organisation & Finance/Resourcing deliverables: <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #FFD700;">Project stage</th> <th style="background-color: #FFD700;">INITIATE</th> <th style="background-color: #FFD700;">DESIGN</th> <th style="background-color: #FFD700;">IMPLEMENT</th> <th style="background-color: #FFD700;">SUPPORT</th> </tr> </thead> <tbody> <tr> <td rowspan="4" style="background-color: #FFD700; vertical-align: middle;"><b>Planning/ Organisation</b></td> <td>BRIEF</td> <td>PLAN</td> <td colspan="2">Monitor progress and update plan</td> </tr> <tr> <td>PID</td> <td>DELIVERABLE CHECKLIST</td> <td colspan="2">Document control and sign-off</td> </tr> <tr> <td>CHARTER</td> <td>GOVERNANCE &amp; REPORTING STRUCTURE</td> <td colspan="2" style="text-align: center;">GO LIVE CRITERIA &amp; CHECKLIST</td> </tr> <tr> <td></td> <td>RAID LOG</td> <td colspan="2">Report generation, boards, meetings and HPT activities</td> </tr> <tr> <td rowspan="3" style="background-color: #FFD700; vertical-align: middle;"><b>Finance/ Resourcing</b></td> <td>DRAFT BUSINESS CASE</td> <td>DETAILED BUSINESS CASE</td> <td>BENEFITS REALISATION PLAN</td> <td>Benefit Tracking</td> </tr> <tr> <td>BUDGET</td> <td colspan="3">Track costs vs. budget and re-forecast as needed</td> </tr> <tr> <td>RESOURCE MGMT PLANS</td> <td colspan="3">Procure/contract resources, track vs. demand and re-forecast as needed</td> </tr> <tr> <td rowspan="3" style="background-color: #FFD700; vertical-align: middle;"><b>Change Management (People &amp; Process)</b></td> <td>CHANGE STRATEGY</td> <td>AS-IS PROCESS MAPS</td> <td>TRAINING STRATEGY &amp; TNA</td> <td>TRAINING MATERIALS</td> </tr> <tr> <td>STAKEHOLDER MANAGEMENT / COMMS PLAN</td> <td>TO-BE PROCESS MAPS / OP. MODEL</td> <td>CHANGE IMPACT / READINESS</td> <td>TRAINING EVALUATION</td> </tr> <tr> <td></td> <td>REQUIREMENTS LIST</td> <td>SUPPORT MODEL/ PLAN</td> <td>TRAINING FOLLOW-UP</td> </tr> <tr> <td rowspan="4" style="background-color: #FFD700; vertical-align: middle;"><b>IT / Business Change Development</b></td> <td colspan="2" rowspan="4">           Key:  <span style="background-color: #FFD700; border: 1px solid black; padding: 2px;">DELIVERABLE - ALL</span>  <span style="background-color: #90EE90; border: 1px solid black; padding: 2px;">DELIVERABLE - IT ONLY</span>            Activity →         </td> <td>FUNCTIONAL SPEC</td> <td>DATA MODEL</td> <td>USER TEST PLAN</td> </tr> <tr> <td>TECHNICAL SPEC</td> <td>SYSTEM TEST PLAN</td> <td></td> </tr> <tr> <td>BUILD PLAN</td> <td>UNIT TEST PLAN</td> <td>CUTOVER PLAN</td> </tr> <tr> <td>CHANGE &amp; INCIDENT MANAGEMENT PLAN</td> <td></td> <td></td> </tr> </tbody> </table> </div>	Project stage	INITIATE	DESIGN	IMPLEMENT	SUPPORT	<b>Planning/ Organisation</b>	BRIEF	PLAN	Monitor progress and update plan		PID	DELIVERABLE CHECKLIST	Document control and sign-off		CHARTER	GOVERNANCE & REPORTING STRUCTURE	GO LIVE CRITERIA & CHECKLIST			RAID LOG	Report generation, boards, meetings and HPT activities		<b>Finance/ Resourcing</b>	DRAFT BUSINESS CASE	DETAILED BUSINESS CASE	BENEFITS REALISATION PLAN	Benefit Tracking	BUDGET	Track costs vs. budget and re-forecast as needed			RESOURCE MGMT PLANS	Procure/contract resources, track vs. demand and re-forecast as needed			<b>Change Management (People &amp; Process)</b>	CHANGE STRATEGY	AS-IS PROCESS MAPS	TRAINING STRATEGY & TNA	TRAINING MATERIALS	STAKEHOLDER MANAGEMENT / COMMS PLAN	TO-BE PROCESS MAPS / OP. MODEL	CHANGE IMPACT / READINESS	TRAINING EVALUATION		REQUIREMENTS LIST	SUPPORT MODEL/ PLAN	TRAINING FOLLOW-UP	<b>IT / Business Change Development</b>	Key: <span style="background-color: #FFD700; border: 1px solid black; padding: 2px;">DELIVERABLE - ALL</span> <span style="background-color: #90EE90; border: 1px solid black; padding: 2px;">DELIVERABLE - IT ONLY</span> Activity →		FUNCTIONAL SPEC	DATA MODEL	USER TEST PLAN	TECHNICAL SPEC	SYSTEM TEST PLAN		BUILD PLAN	UNIT TEST PLAN	CUTOVER PLAN	CHANGE & INCIDENT MANAGEMENT PLAN		
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<b>How will they produce it?</b>	<p><b>MODULE 1: Project initiation – planning/organisation</b></p> <p>1a (30 mins): Understand the different phases and components of a project</p> <p>1b (1 HR): Complete project start-up activities: Brief/PID/Charter</p> <p>1c (1 HR): Develop a logically sequenced plan and deliverable set</p> <p>1d (30 mins): Governance set-up: RAID log, board/WBS/HPT/reporting structures</p> <p><b>MODULE 2: Project initiation – finance/resourcing and change management</b></p> <p>2a (1HR): Add budgeted resources/costs to the plan</p> <p>2b (1 HR): Draft a business case to evaluates cost vs. benefit (savings/revenues)</p> <p>2c (1 HR): Develop a business change strategy &amp; stakeholder/communications plan</p>																																																															



	<p><b>MODULE 3: Design</b></p> <p><b>3a (30 mins): Monitor progress and update plans, logs, RAID, reports and forecasts</b></p> <p><b>3b (1 HR): Develop AS-IS/TO-BE process maps and associated requirements</b></p> <p><b>3c (1 HR): Define change impacts, associated training needs and engage staff</b></p> <p><b>3d (30 mins): Understand technical deliverables: Specifications/Data Models</b></p> <p><b>MODULE 4: Implementation and support</b></p> <p><b>4a (30 mins): Establish go live criteria and sign-off requirements</b></p> <p><b>4b (30 mins): Develop and monitor a benefits realisation plan</b></p> <p><b>4c (1 HR): Develop training materials, evaluate readiness and adjust activities</b></p> <p><b>4d (30 mins): Understand the testing V-model &amp; cutover/change/incident planning</b></p> <p><b>4e (30 mins): Deliver post go-live support, training follow-up and lessons learnt</b></p>
<b>Format</b>	Attendees will complete a mixture of paper-based project management templates in groups as well as some MS office based templates on individual laptops based on a project/programme that they expect to be involved in.
<b>Duration</b>	2 Days (for full course) or can be broken down into modules/sub-modules as above
<b>How Success Measured</b>	Comparison of anticipated benefits, timeliness and budget adherence of projects prior to and 12 months following its implementation
<b>Course Variant</b>	<p>This course gives an overview and an opportunity to complete part of the associated templates. It can be tailored to IT/Non-IT projects. Alternative options are:</p> <ol style="list-style-type: none"> <li>1. A 1-day overview of all aspects without the deliverable completion activities</li> <li>2. A detailed 4-day course that dedicates a full day to each of the phases above</li> </ol>